

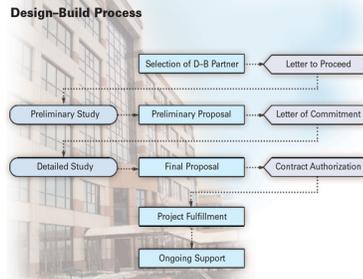
Consider All the

Advantages of Design-Build Contracting

WHAT IF YOUR NEXT MAJOR HVAC PROJECT COULD BE:*

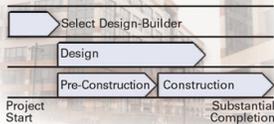
- 33% faster from concept to completion
- 6% less costly
- 25% more assured of trouble-free startup
- 44% more likely to stay on-budget

It can be—with Design-Build. These are precisely the types of improvements being realized through the Design-Build (D-B) approach to HVAC and other contracting projects, according to recent studies of the industry.



LET'S START WITH COST REDUCTION

Design-Build Overview



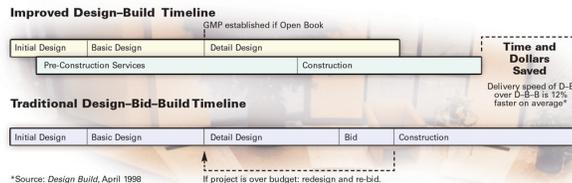
Sometimes a simple process change leads to big gains—in quality, efficiency, and cost containment. That's what happens with the thoughtful integration of the design, engineering, and construction phases of a project, in the approach we call D-B. Many factors ultimately contribute to project cost reductions and additional financial benefits.

- Costs are better-defined earlier in the process, and team members with specialized knowledge can identify how budget is best spent.
- The likelihood of cost overruns is greatly reduced, and they are more likely to be client-driven or within project scope.
- Large, complex projects can be better managed with a plan that allows greater material procurement and labor-scheduling freedom.
- Faster project completion means reduced debt load and debt service, plus a faster return on the investment. (*These are estimates. Your actual savings may vary).

D-B ALSO IMPROVES QUALITY

More and more, building owners and contractors alike are witnessing the value of D-B in:

- reducing both first cost and operating costs while achieving design integrity that improves building efficiency
- consolidating responsibility for project success with a single company, while simultaneously ensuring that all team members are motivated for project success
- leveraging the diverse practical knowledge of builders as well as designers, plus the best available technology for each phase of the project
- reducing risks of cost overruns by increasing accountability, sharing project "ownership," and limiting change orders to those that are client-driven or within project scope
- improving reliability of project startup through reduced HVAC infrastructure and better use of interior space, and minimized operations-and-maintenance (O&M) requirements.



Design-Build

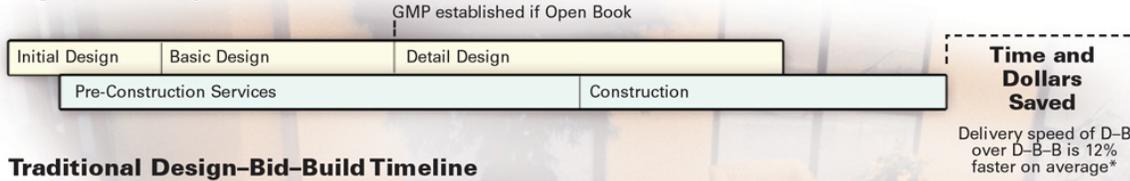
HIGH ACHIEVEMENT & FULL SATISFACTION

A D-B approach can bring the best ideas from all team members into the open, using all available knowledge and experience to improve the results. It's competitive-bid processes, leading to a better-coordinated project and higher client satisfaction.

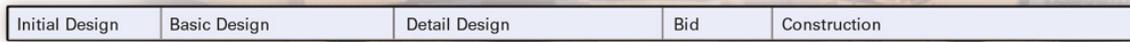
Whatever your next set of project goals and challenges, Design-Build is worth a serious look.

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Improved Design-Build Timeline



Traditional Design-Bid-Build Timeline



*Source: *Design Build*, April 1998

The Results: High Achievement and Full Satisfaction

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